

Clinical Policy: Tirzepatide (Zepbound)

Reference Number: NH.PMN.298

Effective Date: 04.25

Last Review Date: 04.26

Line of Business: Medicaid

[Coding Implications](#)
[Revision Log](#)

See [Important Reminder](#) at the end of this policy for important regulatory and legal information.

Description

Tirzepatide (Zepbound[®]) is a glucose-dependent insulinotropic polypeptide (GIP) receptor and glucagon-like peptide-1 (GLP-1) receptor agonist.

FDA Approved Indication(s)

Zepbound is indicated in combination with a reduced-calorie diet and increased physical activity:

- To reduce excess body weight and maintain weight reduction long term in adults with obesity or adults with overweight in the presence of at least one weight-related comorbid condition
- To treat moderate to severe obstructive sleep apnea (OSA) in adults with obesity

Limitation(s) of use: Coadministration with other tirzepatide-containing products or any GLP-1 receptor agonist is not recommended.

Policy/Criteria

Provider must submit documentation (such as office chart notes, lab results or other clinical information) supporting that member has met all approval criteria.

It is the policy of health plans affiliated with Centene Corporation[®] that Zepbound is **medically necessary** when the following criteria are met:

I. Initial Approval Criteria

A. Obstructive Sleep Apnea (must meet all):

1. Diagnosis of moderate to severe OSA confirmed by polysomnography or home sleep apnea test (within the past 12 months) with an apnea-hypopnea index (AHI) ≥ 15 respiratory events per hour (must submit clinical chart notes);
2. Age ≥ 18 years;
3. Body mass index (BMI) ≥ 30 kg/m²;
4. Member does not have central or mixed sleep apnea;

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5. For members with concurrent type 2 diabetes mellitus, both of the following (a and b):
 - a. Member has received optimal diabetic standard of care therapy as evidenced by a trial of ≥ 3 consecutive months of each of all of the following (i, ii, and iii), unless clinically significant adverse effects are experienced or all are contraindicated;
 - i. Ozempic or Rybelsus;
 - ii. Trulicity
 - iii. Victoza
 - b. If member is currently receiving a GLP-1 receptor agonist and is requesting to switch to Zepbound, medical justification supports necessity for Zepbound;
**intolerance due to common adverse effects of the GLP-1 receptor agonists class such as gastrointestinal symptoms is not considered acceptable medical justification*
6. Documentation (must submit clinical chart notes) supports member's participation in physician-directed weight loss program that involves a reduced calorie diet, increased physical activity, and behavioral modification that meets both of the following (a and b):
 - a. Been actively enrolled in a physician-directed weight loss program for at least 6 months;
 - b. Will continue to be actively enrolled in a weight loss program while concomitantly prescribed Zepbound;
7. Member meets one of the following (a or b) (must submit clinical chart notes):
 - a. Member has continued symptoms of OSA despite adherence to positive airway pressure (PAP) therapy. Adherence is defined as ≥ 4 hours of use per night for ≥ 70 percent of nights;
 - b. Member is not a candidate for PAP therapy (e.g., upper airway anatomic abnormalities, etc.);
8. Zepbound is not prescribed concurrently with other tirzepatide-containing products or any other GLP-1 receptor agonist(s);
9. Documentation of member's baseline body weight in kg;
10. Dose does not exceed the following:
 - a. Week 1 through 4: 2.5 mg once weekly;
 - b. Week 5 through 8: 5 mg once weekly;
 - c. Week 9 through 12: 7.5 mg once weekly;
 - d. Week 13 through 16: 10 mg once weekly;
 - e. Week 17 through 20: 12.5 mg once weekly;
 - f. Week 21 through 24: 15 mg once weekly;
 - g. One pen or vial per week.

Approval duration: 6 months

B. Weight Management

1. Use of Zepbound for the treatment of weight management is a benefit exclusion and will not be authorized.

Approval Duration: Not Applicable

C. Other diagnoses/indications (must meet 1 or 2):

1. If this drug has recently (within the last 6 months) undergone a label change (e.g.,

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- newly approved indication, age expansion, new dosing regimen) that is not yet reflected in this policy, refer to one of the following policies (a or b):
- a. For drugs on the PDL, the no coverage criteria policy: CP.PMN.255; or
 - b. For drugs NOT on the PDL, the non-formulary policy: CP.PMN.16; or
2. If the requested use (e.g., diagnosis, age, dosing regimen) is NOT specifically listed under section III (Diagnoses/Indications for which coverage is NOT authorized) AND criterion 1 above does not apply, refer to the off-label use policy CP.PMN.53.

II. Continued Therapy

A. Obstructive Sleep Apnea (must meet all):

1. Member meets one of the following (a or b):
 - a. Currently receiving medication via Centene benefit or member has previously met initial approval criteria;
 - b. Member is currently receiving medication and is enrolled in a state and product with continuity of care regulations (*refer to state specific addendums for CC.PHARM.03A and CC.PHARM.03B*);
2. Member is responding positively to therapy as evidenced by one of the following (a or b) (must submit clinical chart notes):
 - a. If this is the first renewal request, both of the following (i and ii):
 - i. Member has lost $\geq 5\%$ of baseline body weight;
 - ii. Any of the following parameters (1, 2, or 3):
 - 1) AHI reduction from baseline;
 - 2) Improvement from baseline in the sleep apnea-specific hypoxic burden (SASHB) score;
 - 3) Improvement from baseline in any one of the sleep-related patient reported outcomes scores (e.g., ESS, Calgary SAQLI, FOSQ, PROMIS sleep-related impairment or sleep disturbance; *see Appendix D*);
 - b. If this is a second or subsequent renewal request, both of the following (i and ii):
 - i. Member has lost weight and/or maintained weight loss on therapy;
 - ii. Stabilization or improvement in any of the following parameters (1, 2, or 3):
 - 1) AHI;
 - 2) SASHB;
 - 3) Sleep-related patient reported outcomes scores (e.g., ESS, Calgary SAQLI, FOSQ, PROMIS sleep-related impairment or sleep disturbance);
3. Zepbound is not prescribed concurrently with other tirzepatide-containing products or any other GLP-1 receptor agonist(s);
4. Documentation that member is actively enrolled in a physician-directed weight loss program that involves a reduced calorie diet, increased physical activity, and behavioral modification adjunct to therapy (must submit clinical chart notes);
5. Request meets all the following (a, b, and c):
 - a. Dose does not exceed 15 mg once weekly;
 - b. After the initial dose escalation period (*see Section V*), maintenance dose is ≥ 10 mg once weekly;
 - c. Requested quantity does not exceed one pen or vial per week.

Approval duration:

First reauthorization – 6 months

Subsequent reauthorization – 12 months

B. Weight Management

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1. Use of Zepbound for the treatment of weight management is a benefit exclusion and will not be authorized.

Approval Duration: Not Applicable

C. Other diagnoses/indications (must meet 1 or 2):

1. If this drug has recently (within the last 6 months) undergone a label change (e.g., newly approved indication, age expansion, new dosing regimen) that is not yet reflected in this policy, refer to one of the following policies (a or b):
 - a. For drugs on the PDL, the no coverage criteria policy: CP.PMN.255; or
 - b. For drugs NOT on the PDL, the non-formulary policy: CP.PMN.16; or
2. If the requested use (e.g., diagnosis, age, dosing regimen) is NOT specifically listed under section III (Diagnoses/Indications for which coverage is NOT authorized) AND criterion 1 above does not apply, refer to the off-label use policy: CP.PMN.53.

III. Diagnoses/Indications for which coverage is NOT authorized:

- A. Non-FDA approved indications, which are not addressed in this policy, unless there is sufficient documentation of efficacy and safety according to the off label use policies – CP.PMN.53 or evidence of coverage documents.

IV. Appendices/General Information

Appendix A: Abbreviation/Acronym Key

AHI: apnea-hypopnea index

BMI: body mass index

ESS: Epworth sleepiness scale

FDA: Food and Drug Administration

FOSQ: functional outcomes of sleep questionnaire

GIP: glucose-dependent insulintropic polypeptide

GLP-1: glucagon-like peptide-1

MEN 2: multiple endocrine neoplasia syndrome type 2

MTC: medullary thyroid carcinoma

OSA: obstructive sleep apnea

PAP: positive airway pressure

PROMIS: patient-reported outcomes measurement information system

QOL: quality of life

PSG: polysomnography

SAQLI: sleep apnea QOL index

SASHB: sleep apnea-specific hypoxic burden

T2DM: type 2 diabetes mellitus

Appendix B: Therapeutic Alternatives

Not applicable

Appendix C: Contraindications/Boxed Warnings

- Contraindication(s): personal or family history of medullary thyroid carcinoma (MTC) or in patients with multiple endocrine neoplasia syndrome type 2 (MEN 2), known serious hypersensitivity to tirzepatide or to any of the excipients in Zepbound
- Boxed warning(s): risk of thyroid C-cell tumors

Appendix D: General Information

- $BMI = 703 \times [\text{weight (lbs)/height (inches)}^2]$

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- The American Academy of Sleep Medicine (AASM) classifies the severity of OSA based on polysomnography-derived AHI cutoffs:
 - Mild: ≥ 5 to < 15 events per hour
 - Moderate: ≥ 15 to < 30 events per hour
 - Severe: ≥ 30 events per hour
- The American Thoracic Society practice guidelines recommends that patients with OSA who are overweight or obese be treated with comprehensive lifestyle intervention consisting of 1) a reduced-calorie diet, 2) exercise or increased physical activity, and 3) behavioral guidance.
- The American Association of Clinical Endocrinologists and American College of Endocrinology practice guidelines also recommends patients with OSA who are overweight or obese be treated with weight-loss therapy including lifestyle intervention and additional modalities as needed. The weight loss goal should be at least 7 or 11% or more.
- Sleep apnea-specific and sleep-related patient reported scores:

Name	Description	Interpretation
Calgary sleep apnea QOL index (SAQLI)	A 35-item, interview-administered scale, the SAQLI evaluates four domains of quality of life associated with sleep apnea: daily functioning, social interactions, emotional functioning, and symptoms. Optional 5 th domain assessing treatment-related symptoms.	Higher scores indicate better quality of life
Epworth sleepiness scale (ESS)	A very short, self-administered questionnaire with 8 questions intended to measure daytime sleepiness. Respondents are asked to rate on a 4-point scale.	A score of 10 or greater indicates excessive (abnormal) daytime sleepiness .
Functional outcomes of sleep questionnaire (FOSQ)	Consisting of 30 questions related to the effects of fatigue on daily activities, evaluating the respondent's quality of life as it relates to disorders of excessive sleepiness. Five domains of day-to-day life are examined: activity levels, vigilance, intimacy and sexual relationships, productivity, and social outcomes.	Lower scores designate more acute issues with sleepiness.
Patient-reported outcomes measurement information system (PROMIS) sleep-related impairment and sleep disturbance	The PROMIS Short Form v1.0 Sleep-related Impairment 8a assesses self-reported perceptions of alertness, sleepiness, and tiredness during usual waking hours, and the perceived functional impairments associated with sleep problems or	Higher scores indicating more sleep-related impairment.

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Name	Description	Interpretation
	impaired alertness. It consists of 8 items each rated on a 5-point scale. The PROMIS Short Form v1.0 Sleep Disturbance 8b assesses self-reported perceptions of sleep quality, sleep depth, and restoration associated with sleep, including perceived difficulties and concerns with getting to sleep or staying asleep, as well as perceptions of the adequacy of and satisfaction with sleep. It consists of 8 items each rated on a 5-point scale.	Higher scores indicating more sleep disturbance.
Sleep apnea-specific hypoxic burden (SASHB)	SASHB is calculated by measuring the area under the oxygen desaturation curve during an overnight sleep study. It considers the frequency, depth, and duration of respiratory events, which are key features of the disease.	Higher values of SASHB are associated with higher risk of cardiovascular events and mortality.

V. Dosage and Administration

Indication	Dosing Regimen	Maximum Dose
OSA	The recommended starting dosage is 2.5 mg SC once weekly for 4 weeks and increased by 2.5 mg every 4 weeks until the maximum tolerated recommended maintenance dose of 10 mg or 15 mg is achieved	15 mg/week

VI. Product Availability

- Pre-filled, single-dose pens: 2.5 mg, 5 mg, 7.5 mg, 10 mg, 12.5 mg, 15 mg
- Pre-filled, single-dose vials: 2.5 mg, 5 mg, 7.5 mg, 10 mg, 12.5 mg, 15 mg

VII. References

1. Zepbound Prescribing Information. Indianapolis, IN: Lilly USA, LLC; December 2024. Available at: <https://uspl.lilly.com/zepbound/zepbound.html#pi>. Accessed January 15, 2024.
2. Malhotra A, Grunstein RR, Fietze I, et al. Tirzepatide for the treatment of obstructive sleep apnea and obesity. *NEJM*. 2024 Jun 21. doi: 10.1056/NEJMoa2404881. Epub ahead of print.
3. Clinicaltrials.gov. Obstructive sleep apnea master protocol GPIF: A study of tirzepatide (LY3298176) in participants with obstructive sleep apnea (SURMOUNT-OSA). Available at: <https://clinicaltrials.gov/study/NCT05412004>. Accessed September 12, 2024.
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8. Hudgel DW, Patel SR, Ahasic AM, et al; The role of weight management in the treatment of adult obstructive sleep apnea. An Official American Thoracic Society Clinical Practice Guideline. *Am J Respir Crit Care Med*. 2018 Sep 15;198(6):e70-e87.
9. Garvey WT, Mechanick JI, Brett EM, et al. American Association of Clinical Endocrinologists and American College of Endocrinology comprehensive clinical practice guidelines for medical care of patients with obesity. *Endocr Pract* 2016;22:Suppl 3:1-203.

Coding Implications

Codes referenced in this clinical policy are for informational purposes only. Inclusion or exclusion of any codes does not guarantee coverage. Providers should reference the most up-to-date sources of professional coding guidance prior to the submission of claims for reimbursement of covered services.

HCPCS Codes	Description
C9399	Unclassified drugs or biologicals
J3490	Unclassified drugs

Reviews, Revisions, and Approvals	Date	P&T Approval Date
Policy created	04.25	04.25
For OSA, updated PAP criterion to require continued symptoms of OSA despite adherence to PAP therapy, unless a member is not a candidate for PAP therapy. Removed trial and failure of other agents as Zepbound is now preferred. Adjusted to exclude weight management as a benefit as of 1/1/26.	10.25	10.25
Added “must submit clinical chart notes”	11.25	11.25
2Q 2026 annual review: revised language for members with concurrent T2DM language from "failure" to "member has received optimal diabetic standard of care therapy as evidenced by a trial" to align with drug class; for OSA continued therapy, clarified “physician directed” weight loss program; RT4: added new multi-dose vial dosage form and new KwikPen dosage form; references reviewed and updated.	04.26	04.26

Important Reminder

This clinical policy has been developed by appropriately experienced and licensed health care professionals based on a review and consideration of currently available generally accepted standards of medical practice; peer-reviewed medical literature; government agency/program approval status; evidence-based guidelines and positions of leading national health professional

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organizations; views of physicians practicing in relevant clinical areas affected by this clinical policy; and other available clinical information. The Health Plan makes no representations and accepts no liability with respect to the content of any external information used or relied upon in developing this clinical policy. This clinical policy is consistent with standards of medical practice current at the time that this clinical policy was approved. “Health Plan” means a health plan that has adopted this clinical policy and that is operated or administered, in whole or in part, by Centene Management Company, LLC, or any of such health plan’s affiliates, as applicable.

The purpose of this clinical policy is to provide a guide to medical necessity, which is a component of the guidelines used to assist in making coverage decisions and administering benefits. It does not constitute a contract or guarantee regarding payment or results. Coverage decisions and the administration of benefits are subject to all terms, conditions, exclusions, and limitations of the coverage documents (e.g., evidence of coverage, certificate of coverage, policy, contract of insurance, etc.), as well as to state and federal requirements and applicable Health Plan-level administrative policies and procedures.

This clinical policy is effective as of the date determined by the Health Plan. The date of posting may not be the effective date of this clinical policy. This clinical policy may be subject to applicable legal and regulatory requirements relating to provider notification. If there is a discrepancy between the effective date of this clinical policy and any applicable legal or regulatory requirement, the requirements of law and regulation shall govern. The Health Plan retains the right to change, amend or withdraw this clinical policy, and additional clinical policies may be developed and adopted as needed, at any time.

This clinical policy does not constitute medical advice, medical treatment, or medical care. It is not intended to dictate to providers how to practice medicine. Providers are expected to exercise professional medical judgment in providing the most appropriate care, and are solely responsible for the medical advice and treatment of members. This clinical policy is not intended to recommend treatment for members. Members should consult with their treating physician in connection with diagnosis and treatment decisions.

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Note:

For Medicaid members, when state Medicaid coverage provisions conflict with the coverage provisions in this clinical policy, state Medicaid coverage provisions take precedence. Please refer to the state Medicaid manual for any coverage provisions pertaining to this clinical policy.

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